## **THE INDUSTRY'S KEY EVENT:** in the centre of attention, in the centre of Moscow

## NATIONAL OIL AND GAS FORUM

www.oilandgasforum.ru

## 21<sup>st</sup> INTERNATIONAL EXHIBITION NEFTEGAZ 2022

www.neftegaz-expo.ru

## 18–21 April 2022 EXPOCENTRE Fairgrounds, Moscow, Russia

















í12+

# Russia's main oil and gas show

**449** exhibitors



21,000+ visits of industry professionals 45,000+ sq m of exhibition space

- Russia's best oil and gas exhibition according to the Russian National Exhibition Rating (www.exporating.ru/en)
- Top ten largest oil and gas shows in the world
- National pavilions of Germany and the Czech Republic
- 750 delegates and 120 speakers at the National Oil and Gas Forum
- 36 conference events

Statistics of 2021



For more than 40 years, Neftegaz at EXPOCENTRE Fairgrounds has served as networking platform for the oil and gas industry, showcasing the latest technology, equipment, solutions and services from leading Russian and foreign manufacturers. It is the place where entrepreneurs, associations and industry regulators discuss the most relevant issues of the fuel and energy sector. It brings together suppliers and consumers, colleagues and partners from across Russia and the world.

# Business hub for professionals of the fuel and energy sector since 1978

### **Russian exhibitors**

Gazprom, Burintekh, Transneft, TMK, Velan, Goreltex, the Aluminium Association, SibBurMash, NTA-Prom, Tekknow, Siberian Industrial Group, United Metallurgical Company, GEA Refrigeration Rus, NKMZ-Group, B&R Industrial Automation, Total Vostok, OKB Zenith, Nefteservispribor, Tyazhpressmash,



## Foreign exhibitors

Siemens, Schneider Electric, Enotec GmbH, Phoenix Contact, LafargeHolcim, H. BUTTING GmbH & Co. KG, Hydac International, KAMAT GmbH & Co. KG, Klöpper-Therm Vertriebs GmbH, Leistritz Pumpen GmbH, Medenus Gas-Druckregeltechnik GmbH, Pleuger Industries GmbH, Rhyton Solutions GmbH, Samson Controls, Sorb®XT, VEGA Grieshaber KG, Walther-Präzision, Sumitomo Corporation, Enerpac B.V., Draeger, etc. United Engine Corporation, VSMPO-AVISMA Corporation, Caspian Pipeline Consortium, Tagras Holding, Kolomensky Zavod, Prosoft Systems, Oil and Gas Systems, Sintek, Fidmash, Volgogradneftemash, ChEAZ Group, CHETA, UTair – Helicopter Services, TREM Engineering, MIR Company, ENERGOMASH, Electroshield Samara, Goya Consulting, SST Group, etc.



### Unique target visitors

**79%** of the visitors found what they were looking for at the show

**38%** of the visitors plan to make purchases as a result of their visit to Neftegaz

**84%** of the visitors recommend Neftegaz to their colleagues and partners

### **Visitors include**

ABB, Siberian Service Company, Rubin Aviation Corporation, Aktau Pipe Production Plant, Bashkir Soda Company, Vega-Gaz, Eastern Reinforcing Company, Gazprom Avtomatizatsiya, Gazprom Bureniye, Gazprom VNIIGAZ, Gazprom Neft Shelf, Gazprom Neft, Gazpromneft-Lubricants, INK-NefteGasGeologiya, Yokogawa Electric CIS, Lukoil Engineering, Lukoil, NATS VNIGRI-NEFTEGAZ, National Company KazMunayGas, Rosneft, RussNeft, Novatek, Burservice, Paker, RN-Yuganskneftegaz, Rosseti, Rostec, Roost-95, Severstal Management, SIBUR, TatProm-Holding, the Union of Oil and Gas Producers of Russia, Surgutneftegas, Tatneft, Schlumberger, Trelleborg Sealing Solutions, Triol-Neft, Comita Group, ChelPipe, Emerson, Endress+Hauser, Honeywell, I.B.C. Praha, Kloeckner Desma Elastomertechnik, M-I SWACO, Pepperl+Fuchs, Sinopec, ZANGER, the Ministry of Industry and Natural Resources of the Astrakhan Oblast, the Russian Ministry of Industry and Trade, the Trade Department (KOTRA) of the Embassy of the Republic of Korea, etc.

## 7,200+

**CEOs and top managers** of oil and gas production and refining companies, petroleum product suppliers, petroleum service companies and petrochemical companies

## 53%

qualified visitors 24% of the Neftegaz visitors are purchasing decision makers, 29% of the visitors are influencers

# 1,100+

buyers

Neftegaz 2021 was attended by 1,142 specialists and heads of purchasing and procurement departments representing more than 1,100 companies from 62 regions of Russia and 24 other countries

### Main product sectors and visitors by interests\*

- 25% Pumps, compressor equipment, pneumatics, driving gears, engines
- 23% Onshore and offshore oil and gas well construction
- 21% Power and electrical equipment
- **21%** Oil and gas processing and petrochemical industry. Equipment and technologies
- 21% Valves and piping
  - Oil, gas and oil products transportation and storage.
- **20%** Engineering and technology of pipeline construction and maintenance
- **19%** Oil and gas field development and operation. Methods of bed stimulation for enhanced oil recovery
- Automated control systems and telemechanization of drilling, production, gathering, transportation, storage and processing of oil and gas
- 18% Innovations made in Russia
- 16% IT technologies in the oil and gas industry
- 16% Pipes, tubulars
- **15%** Construction of facilities for oil and gas industry including offshore units
- 13% Oil and gas gathering and treatment
- **12%** Geological and geophysical research. Oil and gas exploration

- **11%** LNG: production, transportation, distribution and use, investments
- **10%** Information and software
- 10% R&D. Project appraisal
- 10% Chemical reagents, additives and materials
- **9%** Equipment and pipeline corrosion prevention. Corrosion inhibitors. Units and insulating materials
- 8% Crude oil, oil products and liquid gas transportation vehicles
- Ecology: research, technologies, equipment, test
  devices. Advanced systems of environmental monitoring
- 7% Scientific and technical literature
- **7%** Laboratory equipment and analytical instrumentation, furniture. Mobile laboratories
- 7% Labour protection, safety systems and fire safety equipment
- 6% Mobile production and amenity blocks and units
- **6%** Oil, gas, petroleum products delivery and sale. Filling stations

 5% Economic research and analysis of oil and gas industry development. Industry management in new economic conditions, issues of legal and financial regulations

#### Exhibitor feedback

#### Aleksandr Trofimychev, Development Director at VEGA

"We are very pleased with our participation in Neftegaz. The result exceeded all our expectations. We liked its management. We are planning to take part in it next season."

#### **Ekaterina Kurbanova,** Head of Marketing at KROHNE

"To be honest, we weren't expecting such a large number of visitors but our concerns were unwarranted. It was the targeted customers who came to see us. Apparently, the pandemic has contributed to this, and people are hungry for information. We have received requests for information about the equipment we exhibit here from target customers. We plan to take part in Neftegaz in future. It is, after all, a central event for us every year. There is no way we can miss it."

#### Dmitry Shakhov,

Deputy Director General at Sintek "We always look forward to Neftegaz. For us, it goes in the format of talks gathering people who have known each other for many years and who need to talk to each other in person. Our industry requires constant networking. And those who don't attend the exhibition are missing out on important trends. We're showcasing a number of our products here. There are contracts, there are new projects, and there are new industries that are very interested in us. Times are not easy. And only by investing in advertising, you will get priority in the future." The Neftegaz conference programme is an efficient platform to network with interested audiences

## **68%**

of the Neftegaz visitors attended its conference events. Seize this unique opportunity to address industry professionals, share your expert views,

and report on your

company's progress.

## Neftegaz: important part of your marketing mix

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THE ENERGY TRANSIT



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