# **RUSSIAN MAJOR OIL AND GAS EVENT**



















"There are plans ahead to develop and bring into operation new promising oil and gas fields, continue developing a modern pipeline system and concentrate on establishing high-tech refining and processing facilities. Comprehensive resolution of these tasks is decisive for strengthening Russia's energy security and continuing the work to connect all regions to the gas network. Of course, it will also contribute to reliable, guaranteed compliance with commitments under export contracts."

Russian President Vladimir Putin during the videoconference at the official launch of the Bovanenkovo-Ukhta 2 gas pipeline and Zapolyarye-Purpe and Kuyumba-Taishet petroleum pipelines, 18 January 2017

#### Dear colleagues,

For many years the Russian Ministry of Energy has been one of the Neftegaz organizers. Over the years the trade show has gained the reputation of a leading exhibition and discussion platform, where industry experts from different countries have a unique opportunity to estimate the current state of the fuel and energy sector, set out the priorities of the industry development, and discuss the most relevant challenges.



The Russian oil and gas sector is interested in further integration into the world energy and expansion of business and scientific ties with colleagues from different countries. We are ready to share the best practices, work together on ecological and social programs, and further develop promising areas of cooperation. Among them are exploration of oil and gas fields, introduction of innovative technologies and equipment, development of energy resources on the continental shelf, and effective production of hard to recover reserves of oil.

Our country is one of the main producers of energy resources in the world and thus a guarantor of energy security. This fact empowers us to constantly look for new forms of international interaction.

I am positive Neftegaz will be an additional source of development and improvement for all its participants. The agenda relevance and participation of top officials testify not only to mutual interest but also to a strong wish to work together. It is well-timed and essential.

I wish you every success, winning contracts, and useful discussions!

Russian Minister of Energy

Alexander Novak



On 16–19 April 2018 Expocentre Fairgrounds will host the 18th edition of the Neftegaz International Exhibition for Equipment and Technologies for the Oil and Gas Industry, the most important event for the innovation driven development of the Russian fuel and energy sector.

Neftegaz is Russia's largest oil and gas show which demonstrates the latest technologies and equipment of major Russian and foreign manufacturers.

The show is organized by Expocentre AO jointly with Messe Düsseldorf GmbH (Germany), supported by the Russian Ministry of Energy, Russian Ministry of Industry and Trade, and runs under auspices of the Russian Chamber of Commerce and Industry.



### **NEFTEGAZ 2017**



Russian Deputy Minister of Energy **Kirill Molodtsov** 

Neftegaz has many influential participants and visitors, and offers a great number of exhibits. It shows the industry's both short-term and long-term goals. The exhibition brings together industry professionals and people who are interested in understanding the current industry trends.

Today, the sustainable development of Russia's fuel and energy sector and cooperation with our partners in international projects have the most importance. The target is to promote domestic technologies, skills, knowledge and, as a result, to step up the Russian presence in the global energy industry.

- 581 companies from 26 countries
- 19,432 unique professional visitors
- 32,623 sq m of total exhibition space
- National pavilions of China, Czechia,
   Finland and Germany

Neftegaz 2017 was co-located with the 26th edition of the **Elektro** International Exhibition for Electrical Equipment, Lighting Engineering, Building Automation. It was a perfect combination of events for the fuel and energy sector. Direct contacts between manufacturers of oil and gas and electrical equipment increase the events' efficiency and promote industrial cooperation between enterprises of this country's main economic sectors.

It is the second time that Neftegaz was joined by the National Oil and Gas Forum. The two major professional events serve an efficient tool that facilitates cooperation of the Russian government and relevant ministries with representatives of oil and gas companies.

The official opening ceremony was attended by Russian Deputy Minister of Energy Kirill Molodtsov, Vice President of the Russian Chamber of Commerce and Industry Vladimir Dmitriev, President of the Union of Oil and Gas Producers of Russia Genadiy Shmal, Deputy Chairman of the Russian State Duma Committee on Energy Igor Ananskikh, President of the Russian Chemists Union Viktor Ivanov, President of the Russian Union of Manufacturers Oleg Soskovets, Executive Director of Messe Düsseldorf GmbH Erhard Wienkamp, General Director of Expocentre AO Sergey Bednov, Ambassador of Indonesia to Russia Mohammad Wahid Supriyadi, representatives of industry associations and other officials.



#### **SHOWCASE**

Neftegaz 2017 welcomed **581 leading foreign and Russian** manufacturers and suppliers of oil and gas equipment, oil and gas extracting and processing enterprises from **26 countries**.

Companies from China, Czechia, Finland and Germany exhibited within national pavilions and group stands showing a keen interest in the Russian oil and gas market and development of partnerships with Russian companies. In total, there were 225 foreign exhibitors including such companies as Bauer Kompressoren, Centrax Gas Turbines, Honeywell Process Solutions, Kanex Krohne, Phoenix Contact, R&B Industrial Supply, Schneider Electric, Weidmüller Interface, Yokogawa Electric, etc.

Among **356** Russian exhibitors were oil and gas companies, equipment manufacturers and service provides such as Burintekh, Gazprom Bureniye, Gazprom StroyTEK Salavat, Motovilikha Plants, Paker, Rosatom, Surgutneftegas, Tatneft, TatProm – Holding, Transneft, ChelPipe, TMK, Uralmash Oil and Gas Equipment Holding, etc.

# Erhard Wienkamp Executive Director of Messe Düsseldorf GmbH

 Foreign companies are still eager to enter the Russian market. If one wants to grow in this market, Neftegaz is a unique platform which allows doing it. Chairman of the Russian Council of the Federation Committee on Economic Policy Yuriy Neelov



Russia ranks second in the world in terms of the explored reserves of liquid hydrocarbons. That is why the development of the petroleum industry is very important to economic and social wellbeing of this country in general and certain regions in particular. It is critical to coordinate oil extraction and processing, ensure energy security, adopt best practices, and minimize environmental impact of oil and gas extraction.

I am positive that these and many other issues will be covered during the Russian Oil and Gas Week and Neftegaz. These events will no doubt promote further development of the Russian oil and gas industry.





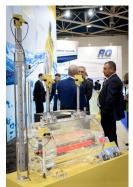
The National Oil and Gas Forum, which is organized in cooperation with the Russian Ministry of Energy and Russian leading for-profit organizations and industry associations, is an effective platform bringing together everybody who influences the development of the oil and gas industry. The Neftegaz major exhibition showcases the latest achievements in the industry.

The forum and the exhibition traditionally bring together the industry elite, i.e. heads of relevant federal authorities, top managers of the largest Russian and international companies, the best industry experts from different countries, and representatives of international and Russian professional associations.











Russian Minister of Natural Resources and Environment Sergey Donskoy

Today, the sustainable development of the fuel and energy sector is a strategically important part of Russia's economic growth. In the long term, this country faces systemic problems that have to be addressed using both domestic R&D and the international practices.

I am positive that Neftegaz will become one more important step towards development of hydrocarbon reserves, and reveal the latest accomplishments of the Russian fuel and energy sector and its short-term and long-term potential.

I believe that our vast experience and introduction of the latest technologies will enable us to continue developing new reserves, tackle ambitious challenges related to reserve replacement for this country's fuel and energy sector.



Russian Deputy Minister of Industry and Trade Vasiliy Osmakov

The oil and gas industry plays an important role in the Russian economy and is closely connected to other related industries. It gives much potential to the Russian machine building industry which manufactures equipment for the oil, gas and petrochemical sectors. In 2016 it saw an increase in all key indicators: market volume reached 480 billion rubles, domestic production increased by over 7%, export grew 20%.

Over the years this event has gained full respect from the industry. This year it will once again attract much attention, boost development of the market of hydrocarbon extraction, transportation and processing, and promote trade and economic relations between market participants both in Russia and other countries.

#### **ASSOCIATED EVENTS**

#### 4th NATIONAL OIL AND GAS FORUM

The National Oil and Gas Forum has brought together leading industry professionals and experts: representatives of the Russian government, ministries and departments, Russian and foreign oil and gas companies, industry associations and research communities.

The forum was opened with a plenary session on the strategy of scientific and technical development of the oil and gas industry: global challenges and new growth points.

The first day also featured a session on competition among oil and gas technologies: import substitution in key sectors of the oil and gas industry, localization of production and export potential of the Russian fuel and energy industry, round tables on analyzing main development areas of the oil and gas industry, and IT in the oil and gas industry: practical aspects of import independence and cybersecurity.

The second day offered round table discussions mostly focused on technologies and innovative potential of the Russian oil and gas industry.

According to industry professionals, the colocation of two such important for the Russian oil and gas industry events as Neftegaz 2017 and the 4th National Oil and Gas Forum has helped to properly identify and evaluate challenges, as well as forecast key development trends.

















Schneider Electric, the partner of Neftegaz 2017, organized the Innovation Summit 2017 forum and exhibition showcasing innovative solutions for energy efficiency and energy saving, manufacturing processes and technologies.

More than 100 associated events covered the most relevant issues of the industry. The main focus was made on the Industrial Internet.

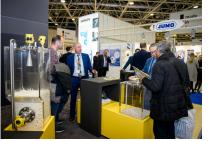
Panel discussions covered energy effective solutions for power industry, infrastructure, various industry sectors, housing and civil construction, and data centres. There were presented end-to-end innovative solutions for efficiency improvement, reduction of expenses and sustainable growth of different industry sectors.

# Alexey Solovyov System Architect of Schneider Electric AO

– We are ready to show our products, share experience and help to introduce our technologies. We expect them to be further developed and used. Neftegaz and Elektro are co-located with our exhibition and are partially connected with processes and events that we cover.











Neftegaz shows the latest trends in the global oil and gas industry. Offshore technology and technology used for field development in hard-to-reach and remote areas are currently sought after. Energy saving and environmental safety are taken to a new level. This year Neftegaz is co-located with the National Oil and Gas Forum which has already proved to be a multipurpose platform for a constructive dialogue on development priorities of the Russian fuel and energy sector with government representatives, businessmen and researchers.

I believe the trade show and the forum will promote the development of the Russian oil and gas industry, become an effective platform to discuss the current state of the industry, its challenges and prospects, and contribute to the competitive growth of Russian manufacturers and increase in the share of high tech products in exports.





Moscow is a large hub of oil and gas competencies and technologies. We are happy to welcome you to our city where you can find partners, suppliers, highly qualified personnel, effective solutions and convenient infrastructure for localization.

Moscow's research and industrial enterprises take an active part in the development of the Russian oil and gas industry. There are developers and manufacturers of state-of-the-art equipment for the industry. Many of them are residents of technoparks, which are part of the innovation ecosystem created in this city for high-tech companies.

These special purpose territories offer equipped space, access to common use centers with the latest equipment, and most importantly some tax breaks. We would like to invite all participants to learn more about our technoparks. I hope all foreign exhibitors and visitors will appreciate the localization opportunities offered in Moscow.





General Director of Expocentre AO **Sergey Bednov** 

Neftegaz is Russia's leading oil and gas show.

Expocentre brings together the world's major energy companies to demonstrate oil and gas equipment, network and address marketing challenges.

Neftegaz is co-located with the Elektro International Exhibition for Electrical Equipment, Lighting Engineering, Building Automation. This combination is effective for exhibitors of both shows. They complement each other perfectly while being two separate events running at Expocentre Fairgrounds.

The National Oil and Gas Forum accompanies the exhibition. It is a nationally important event organized by the Russian Ministry of Energy jointly with major entrepreneur and industry associations. The concurrent holding of Neftegaz and the forum makes them more efficient for cooperation between the Russian authorities, industry associations, business and scientific communities on working on revamp and innovative development of the Russian fuel and energy industry.

Chairman of the Council of the Union of Oil and Gas Producers of Russia **Yuriy Shafranik** 



The Union sees both the forum and exhibition as an effective vehicle for cooperation between the Russian government, relevant ministries and departments, and representatives of oil and gas companies, as well as a platform to discuss all challenges and problems of the fuel and energy industry.

I would like to emphasize the role and contribution of Neftegaz to creation of the existing fuel and energy sector of this country. For many years it has been Russia's main petroleum show. It gives every opportunity to identify strategic guidelines for development of the Russian oil and gas industry, as well as to see the latest technology and equipment made by leading Russian and foreign manufacturers. The National Oil and Gas Forum and other associated events offer interesting discussions of the current situation and the future of the oil and gas industry.







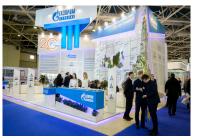
President of the Union of Oil and Gas Producers of Russia **Genadiy Shmal** 



Over many years the Union of Oil and Gas Producers of Russia has taken part in the Neftegaz exhibition and organized its associated events. Every edition of Neftegaz becomes a moment of truth for this country's fuel and energy sector, and allows tracking its dynamics, evaluating challenges and forecasting key development trends of the industry.

It is a perfect networking platform for the Russian authorities, representatives of Russian and foreign companies, industry professionals and experts.







The Neftegaz Exhibition originated in October 1973 when Martin Dwyer Inc. (USA) organized the first in the USSR exhibition for oil and gas equipment of American companies in Moscow's Sokolniki Park.

The exhibition generated a great interest and was attended by over forty thousand Soviet specialists. A number of agreements were signed for the purchase of some of the exhibited samples and later on long-term contracts for the supply of oil and gas equipment and measuring systems to the Soviet Union.

Four years later, Martin Dwyer Inc. brought another exhibition to Sokolniki, which reaffirmed the mutually beneficial nature of such contacts.

At the same time in order to further expand the cooperation with leading foreign companies the Government and the Council of Ministers of the Azerbaijan Soviet Socialist Republic made a decision to hold the first international show of achievements of the oil and gas industry in Baku in 1978. The Expocentre All-Union Association was entrusted to organize this event. The first edition of the Neftegaz International Exhibition in 1978 was attended by 78 companies from 10 countries and West Berlin.

Subsequently, the exhibition was held in 1983 and 1987. Since 1992 Neftegaz has been a biennial event held by Expocentre. In 2016 Neftegaz becomes an annual event.

The Neftegaz exhibition received the IUEF logo, which was the highest professional award of the national exhibition industry association International Union of Exhibitions and Fairs (later on the Russian Union of Exhibitions and Fairs).

Expocentre ZAO and Messe Düsseldorf GmbH (Germany) were organizers of the 9th International Exhibition for Equipment and Technologies for the Oil and Gas Industries. The show welcomed 750 companies from 28 countries to become the largest one by the number of its participants and foreign companies since the year of its launch.

The exhibition area of the 10th anniversary Neftegaz reached 15,000 net sq m. The number of exhibitors exceeded 800.

Neftegaz 2004 received the highest professional award – the label of UFI, the Global Association of the Exhibition Industry.

Starting from this year, the exhibition has been held under the auspices of the Russian Chamber of Commerce and Industry.

The importance of the exhibition increased due to the fact that in 2006 Russia played host to the G8 summit in St. Petersburg. A number of issues were discussed, such as energy security and stability, and the stability of Russian energy supplies to Europe.

The exhibitors came from 35 countries. China, Finland, France, Germany, Italy, Japan, the Netherlands, Norway, the UK, and the USA had national pavilions.

Russia was represented by such industry leaders as Gazprom, Rosneft, Zarubezhneft, Lukoil, Tatneft, TNK, and many others.

For the first time the exhibition included the Ecology, Fire and Industrial Safety in the Fuel and Energy Industry Salon.

The Neftegaz exhibition celebrated its 30th anniversary by hitting record figures: the exhibition area covered 20,000 net sq m, which was almost 30% more than the previous event.

The number of exhibitors reached 1,048. Nine countries had national pavilions. More than 19,000 people attended the event.

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The exhibition's business-related program gave a start to the annual ENERCON International Conference on Energy Efficiency and Energy Security through Innovative Development, which was devoted to current issues of innovative development of the oil and gas industry. The conference was organized by the Russian Chamber of Commerce and Industry, the Union of Oil and Gas Producers of Russia, and Expocentre ZAO. It was supported by the Russian Ministry of Energy and the State Duma of the Russian Federal Assembly.

Participants from 32 countries demonstrated their latest technologies, developments and services on the exhibition area of 25,000 sq m.

The ENERCON 2012 International Conference on Innovative Development of the Oil and Gas Industry opened with the Plenary Session on the Doctrine of Energy Security: Federal and Regional Approaches.

According to the 2012-2013 Russian National Exhibition Rating, composed by the Russian Chamber of Commerce and Industry and the Russian Union of Exhibitions and Fairs, Neftegaz was recognized the largest exhibition in Russia in the Oil and Gas Category in the following nominations: Exhibition Space, International Recognition and Market Coverage.

For the first time the exhibition Organizing Committee was headed by First Deputy Chairman of the Council of the Federation of the Russian Federal Assembly Alexander Torshin and Chairman of the Council of the Union of Oil and Gas Producers of Russia Yuriy Shafranik. Welcome addresses to the participants and organizers of Neftegaz 2014 came from Russian Prime Minister Dmitry Medvedev, Chairman of the State Duma of the Russian Federal Assembly Sergey Naryshkin, Russian Minister of Energy Alexander Novak, Russian Minister of Industry and Trade Denis Manturov, Mayor of Moscow Sergey Sobyanin, President of the Republic of Bashkortostan Rustem Khamitov, President of the Republic of Tatarstan Rustam Minnikhanov, President of NK Rosneft OAO Igor Sechin, and Chairman of Gazprom OAO Management Committee Alexey Miller.

Equipment and developments showcased on a total area of 56,700 sg m attracted more than 20,000 professionals of the oil, gas and related industries.

Neftegaz made another major step forward. It occupied 58,700 sq m to bring together 662 companies from 29 countries and 25,000 professional visitors.

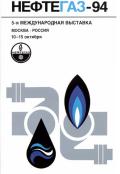
That year Neftegaz was for the first time conjoined with the National Oil and Gas Forum, which included participation of Russian Deputy Prime Minister Arkady Dvorkovich, Russian Minister of Energy Alexander Novak, Chairman of the Russian State Duma Committee on Energy Pavel Zavalny, Russian Deputy Minister of Energy Kirill Molodtsov, and President of Lukoil PAO Vagit Alekperov.

Neftegaz and the National Oil and Gas Forum were co-located with the Elektro International Exhibition for Electrical Equipment, Lighting Engineering and Building Automation, which is the largest trade show for the Russian power and electric industry. The synergy of these major events created Russia's largest showcase of equipment for the fuel and

The events occupied 70,000 sq m to welcome 1,000 exhibitors from 40 countries and more than 30,000 professional

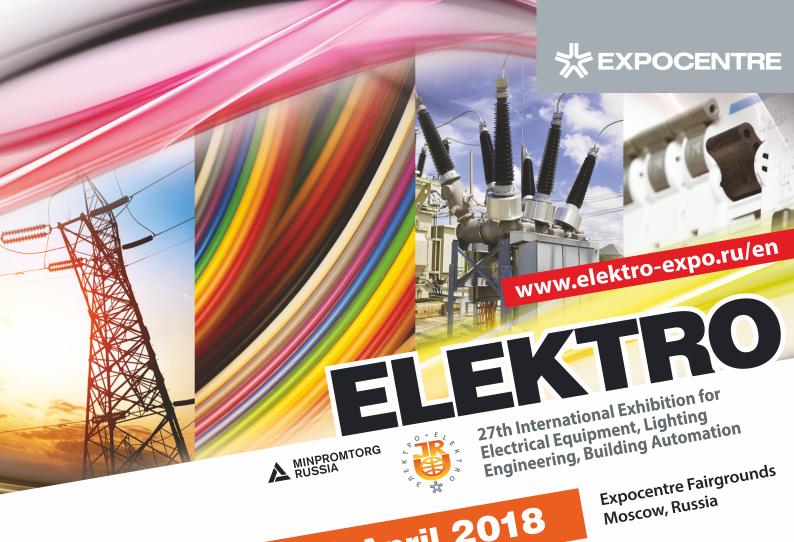
**НЕФТЕГАЗ-94** 

Москва, 19-27 мая



The fuel and energy industry is a basis for economic power and independence of the country. Neftegaz is a project with a 35-year history. It is recognized as the largest exhibition of the oil and gas industry in Russia\* and is one of the top ten petrochemical shows in the world. It has retained its weight in the government and professional community in today's economic environment. Neftegaz is a trade mark of the modern oil and gas industry in Russia.





Co-located events 16-19 April 2018

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